

RESULTS BY INDUSTRY

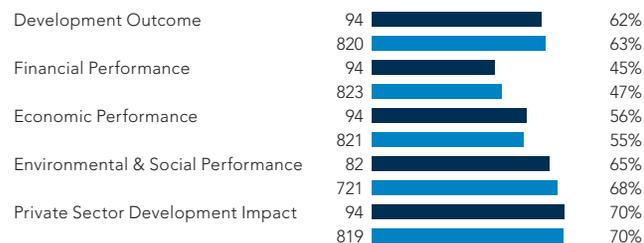
## AGRIBUSINESS AND FORESTRY

The agricultural sector often accounts for at least half of GDP and employment in many developing countries, making the sector a priority for IFC.

To help clients finance inventories, seeds, fertilizers, chemicals, and fuel for farmers, IFC offers working-capital facilities. To facilitate trade and lower costs, we pursue investments in infrastructure such as warehouses and cold-storage facilities. To bring land into sustainable production, we work to improve productivity by transferring technologies and making the best use of resources.

In FY15, we made nearly \$1.7 billion in long-term investments in this sector, including funds mobilized from other investors.

### FY15 AGRIBUSINESS & FORESTRY DEVELOPMENT RESULTS



Agribusiness and Forestry ■ IFC ■

Numbers at the left end of each bar are the total number of companies rated.

### PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

Agribusiness & Forestry	FY15
\$ millions, for the year ending June 30	
Long-term investment commitments	1,375
Loans	856
Equity	458
Guarantees and risk management	62
Core mobilization*	286
<b>Total commitments</b>	<b>1,661</b>
Committed portfolio for IFC's account	3,401
Committed portfolio for loan syndications**	630
<b>Total committed portfolio</b>	<b>4,031</b>

\*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision.

\*\*Including B-Loans, Agented Parallel Loans.

### DEVELOPMENT REACH

Agribusiness & Forestry	Portfolio	
	CY13	CY14
Employment	408,600	474,990
Female employment	119,176	134,922
Number of farmers <sup>1</sup>	2,870,093	3,427,284
Domestic purchase of goods and services (\$ millions)	6,431	17,153
Payments to government (\$ millions)	972	1,070

1. Including all reach in IFC.

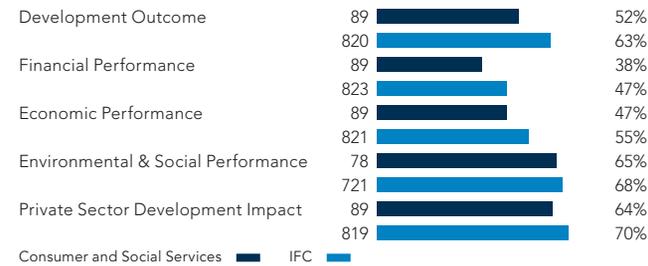
## RESULTS BY INDUSTRY

## CONSUMER AND SOCIAL SERVICES

IFC is the world's largest multilateral investor in private health care and education. We work to increase access to high-quality health care and education while supporting job-creating sectors such as tourism, retail, and property. We help improve standards of quality and efficiency, facilitate the exchange of best practices, and create jobs for skilled professionals.

Our role also includes sharing industry knowledge and expertise, funding smaller companies, raising medical and education standards, and helping clients expand services to lower-income groups. In FY15, we made more than \$1.2 billion in long-term investments in this sector, including funds mobilized from other investors.

## FY15 CONSUMER &amp; SOCIAL SERVICES DEVELOPMENT RESULTS



Numbers at the left end of each bar are the total number of companies rated.

## PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

Consumer & Social Services	FY15
\$ millions, for the year ending June 30	
Long-term investment commitments	748
Loans	543
Equity	202
Guarantees and risk management	4
Core mobilization*	505
<b>Total commitments</b>	<b>1,253</b>
Committed portfolio for IFC's account	4,289
Committed portfolio for loan syndications**	400
<b>Total committed portfolio</b>	<b>4,689</b>

\*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision.

\*\*Including B-Loans.

## DEVELOPMENT REACH

Consumer & Social Services	Portfolio	
	CY13	CY14
Employment	710,438	458,278
Female employment	299,056	218,931
Number of patients <sup>1</sup>	27,078,131	17,256,906
Number of students <sup>1</sup>	2,455,366	3,456,255
Domestic purchase of goods and services (\$ millions)	6,050	9,044
Payments to government (\$ millions) <sup>2</sup>	2,494	1,902

1. Including all reach in IFC.

2. CY13 payments to government revised due to the restatement of one client value in Latin America and the Caribbean.

RESULTS BY INDUSTRY

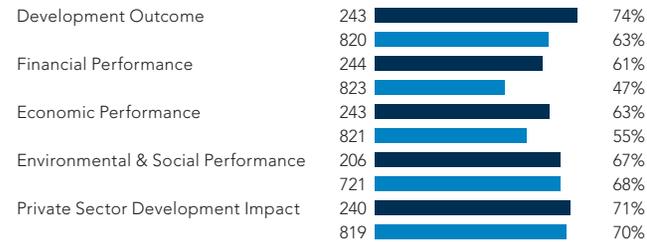
FINANCIAL INSTITUTIONS

IFC works to strengthen financial institutions and overall financial systems. Our work with financial intermediaries has allowed us to support far more micro, small, and medium enterprises than we would have been able to on our own.

Working through financial intermediaries enables IFC to encourage them to become more involved in sectors that are strategic priorities—such as women-owned businesses and climate change—and in underserved regions such as fragile and conflict-affected states as well as in housing, infrastructure, and social services.

In FY15, we made nearly \$6.4 billion in long-term investments in this sector, including funds mobilized from other investors.

FY15 FINANCIAL MARKETS DEVELOPMENT RESULTS



Numbers at the left end of each bar are the total number of companies rated.

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

Financial Markets	FY15
\$ millions, for the year ending June 30	
Long-term investment commitments	4,697
Loans	3,666
Equity	790
Guarantees and risk management	241
Core mobilization*	1,696
<b>Total commitments</b>	<b>6,392</b>
Committed portfolio for IFC's account	18,711
Committed portfolio for loan syndications**	2,853
<b>Total committed portfolio***</b>	<b>21,563</b>

\*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision.

\*\*Including B-Loans, A-Loan Participation Sales (ALPS), Agented Parallel Loans & MCPP Loans.

\*\*\*Includes short-term finance.

## RESULTS BY INDUSTRY

## FINANCIAL INSTITUTIONS (continued)

## DEVELOPMENT REACH

Financial Markets	Portfolio	
	CY13	CY14
SME loans (\$ millions) <sup>1,3</sup>	275,651	234,384
SME loans (millions of loans) <sup>1,3</sup>	5.34	4.30
Microfinance loans (\$ millions) <sup>1,3</sup>	27,927	35,335
Microfinance loans (millions of loans) <sup>1,3</sup>	29.01	43.59
Housing finance loans (\$ millions) <sup>2,3</sup>	20,969	21,872
Housing finance loans (millions of loans) <sup>2,3</sup>	0.44	0.97
Trade finance transactions (\$ billions) <sup>4</sup>	310	266
Trade finance transactions (millions of transactions) <sup>4</sup>	2.0	1.8

- Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC clients as of the end of CY13 and CY14, for MSME-oriented financial institutions/projects. 93% of the 331 clients required to report in CY14 did so. The missing data were extrapolated.
- Portfolio reach figures represent housing finance loans outstanding of IFC clients as of end of CY13 and CY14, for housing finance-oriented financial institutions. 38 and 30 clients were required to report their end-of-year housing finance portfolios in CY13 and CY14, respectively. 37 and 27 clients did so for CY13 and CY14, respectively. The missing data were extrapolated.
- Several clients resubmitted the restated data for the number and amount of loans for CY13.
- Estimate of the number and dollar volume of trade transactions financed by the Global Trade Finance Program's network of emerging-market banks, based on actual data from over 90% of the network's active banks and extrapolation for the rest. CY13 and CY14 figures are not strictly comparable due to changes in methodology applied for CY14. Numbers reflect transactions directly guaranteed by IFC as well as those executed by network banks that have been supported by the program.

GLOBAL TRADE FINANCE PROGRAM RESULTS<sup>1</sup>

\$ millions	FY14	FY15
<b>Total Trade Supported<sup>2</sup></b>	<b>8,431</b>	<b>6,889</b>
IDA countries	4,521	4,359
FCS countries	1,099	1,095
Sub-Saharan Africa	2,440	2,610
South-South <sup>3</sup>	3,897	3,680

- Figures in this table represent trade supported by IFC guarantees issued through the Global Trade Finance Program in support of the payment obligations of emerging-market banks.
- Total Trade Supported is the total value of goods traded under IFC guarantee. For IDA, FCS, and Sub-Saharan Africa, it is measured as the value of goods where the region or classification in question was the origin and/or destination of shipment (i.e., on either end of the trade transaction).
- South-South Total Trade Supported is measured as the total value of goods traded under IFC guarantee where the shipment's country of origin and country of destination are South Countries, defined as IFC member countries where IFC can undertake investment and advisory operations.

RESULTS BY INDUSTRY

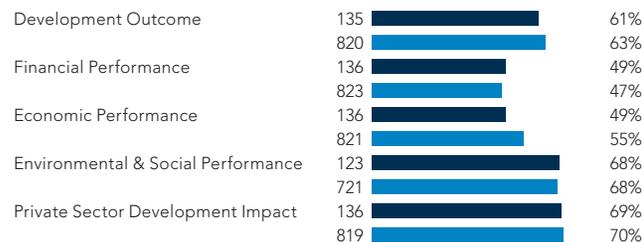
INFRASTRUCTURE

Modern infrastructure spurs economic growth, improves living standards, and can represent an opportunity to address emerging development challenges, including rapid urbanization and climate change.

It is also an area in which the private sector can make a significant contribution, providing essential services to large numbers of people, efficiently, affordably, and profitably. This is IFC's focus: supporting private infrastructure projects whose innovative, high-impact business models can be widely replicated.

In FY15, we made nearly \$3.9 billion in long-term investments in this sector, including funds mobilized from other investors.

FY15 INFRASTRUCTURE DEVELOPMENT RESULTS



Numbers at the left end of each bar are the total number of companies rated.

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

Infrastructure	FY15
\$ millions, for the year ending June 30	
Long-term investment commitments	2,056
Loans	1,261
Equity	771
Guarantees and risk management	24
Core mobilization*	1,838
<b>Total commitments</b>	<b>3,894</b>
Committed portfolio for IFC's account	9,919
Committed portfolio for loan syndications**	7,410
<b>Total committed portfolio</b>	<b>17,330</b>

\*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision.

\*\*Including B-Loans, Unfunded Risk participation (URP), A-Loan Participation Sales (ALPS), Agented Parallel Loans & MCPP Loans.

## RESULTS BY INDUSTRY

## INFRASTRUCTURE (continued)

## DEVELOPMENT REACH

Infrastructure	CY13	Portfolio CY14
Employment	160,698	279,742
Female employment	26,251	38,776
Power generation (millions of customers) <sup>1</sup>	51.3	55.8
Power distribution (millions of customers) <sup>1,2</sup>	25.2	43.6
Water distribution (millions of customers) <sup>1,3</sup>	28.4	23.4
Airport passengers (millions) <sup>1</sup>	16.3	17.0
Airline passengers (millions) <sup>1,4</sup>	5.4	4.2
Transportation: shipping, freight & cargo (M TEU containers) <sup>1</sup>	12.2	14.0
Payments to government (\$ millions) <sup>5</sup>	4,076	5,321

1. Including all reach in IFC.

2. CY13 total power distribution revised due to the restatement of one client value in Latin America and the Caribbean.

3. CY13 water distribution revised due to the restatement of two client values in Latin America and the Caribbean.

4. One client in Sub-Saharan Africa contributed 3.72 million of airline passengers in CY14.

5. CY13 payments to government revised due to the restatement of one client value in Latin America and the Caribbean.

RESULTS BY INDUSTRY

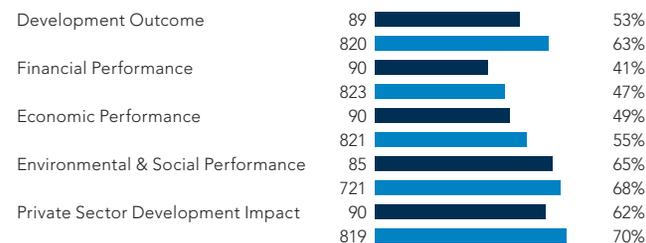
## MANUFACTURING

The manufacturing sector plays a vital role in creating opportunity and reducing poverty in developing countries. IFC's manufacturing clients tend to create or maintain more employment than those in any other sector.

We have increased our activities in the sector, which includes chemicals, construction materials, energy-efficient machinery, and equipment for solar and wind power. As these industries represent some of the most carbon-intensive sectors, we are helping clients develop and undertake investments that help reduce carbon emissions and energy consumption.

In FY15, we made \$836 million in long-term investments in this sector, including funds mobilized from other investors.

### FY15 MANUFACTURING DEVELOPMENT RESULTS



Numbers at the left end of each bar are the total number of companies rated.

### PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

Manufacturing	FY15
\$ millions, for the year ending June 30	
Long-term investment commitments	365
Loans	276
Equity	88
Guarantees and risk management	1
Core mobilization*	471
<b>Total commitments</b>	<b>836</b>
Committed portfolio for IFC's account	5,429
Committed portfolio for loan syndications**	2,772
<b>Total committed portfolio</b>	<b>8,201</b>

\*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision.

\*\*Including B-Loans, A-Loan Participation Sales (ALPS), Agented Parallel Loans, Unfunded Risk participation (URP), & MCPP Loans.

### DEVELOPMENT REACH

Manufacturing	Portfolio	
	CY13	CY14
Employment	377,372	336,228
Female employment	65,508	68,608
Domestic purchase of goods and services (\$ millions)	13,805	15,346
Payments to government (\$ millions)	3,622	3,392

RESULTS BY INDUSTRY

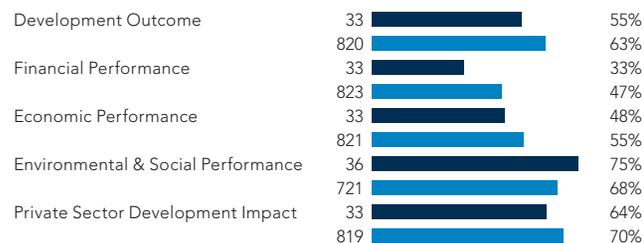
OIL, GAS, AND MINING

Industries that can harness natural resources are vital for many of the world's poorest countries. They are a key source of jobs, energy, government revenues, and a wide array of other benefits for local economies.

IFC works to help developing countries realize these benefits while promoting sustainable energy sources. We provide financing and advice for private sector clients, and also help governments adopt effective regulations and strengthen their capacity to manage these industries across the value chain.

In FY15, we made more than \$1.7 billion in long-term investments in this sector, including funds mobilized from other investors.

FY15 OIL, GAS & MINING DEVELOPMENT RESULTS



Numbers at the left end of each bar are the total number of companies rated.

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

Oil, Gas & Mining	FY15
\$ millions, for the year ending June 30	
Long-term investment commitments	515
Loans	285
Equity	230
Guarantees and risk management	-
Core mobilization*	1,234
<b>Total commitments</b>	<b>1,749</b>
Committed portfolio for IFC's account	2,640
Committed portfolio for loan syndications**	387
<b>Total committed portfolio</b>	<b>3,027</b>

\*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision.

\*\*Including B-Loans, A-Loan Participation Sales (ALPS), and Unfunded Risk participation (URP).

DEVELOPMENT REACH

Oil, Gas & Mining	Portfolio	
	CY13	CY14
Employment	92,221	102,991
Female employment	15,307	17,280
Gas distribution (millions of customers) <sup>1,2</sup>	39.8	35.0
Community development outlay (\$ millions)	49	62
Domestic purchase of goods and services (\$ millions)	7,970	10,296
Payments to government (\$ millions)	4,702	3,973

1. Including all reach in IFC.

2. One client in East Asia and the Pacific contributed 31.8 million of gas distribution customers in CY14.

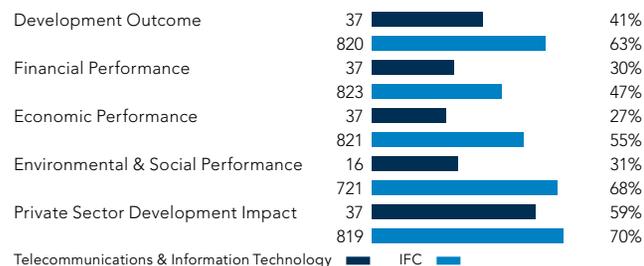
RESULTS BY INDUSTRY

## TELECOMMUNICATIONS, MEDIA & TECHNOLOGY

Modern information and communication technologies make it easier for the poor to obtain access to services and resources. They expand opportunity and make markets and institutions more efficient. IFC works to extend the availability of such technologies. We channel investments toward private companies that build modern communications infrastructure and information-technology businesses, and develop climate-friendly technologies.

IFC increasingly helps clients move beyond their own national borders and into other developing markets. In FY15, we made \$801 million in long-term investments in this sector, including funds mobilized from other investors.

### FY15 TELECOMMUNICATIONS, MEDIA & TECHNOLOGY DEVELOPMENT RESULTS



Numbers at the left end of each bar are the total number of companies rated.

### PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

Telecommunications, Media & Technology		FY15
\$ millions, for the year ending June 30		
Long-term investment commitments		275
Loans		83
Equity		190
Guarantees and risk management		1
Core mobilization*		526
<b>Total commitments</b>		<b>801</b>
Committed portfolio for IFC's account		1,849
Committed portfolio for loan syndications**		879
<b>Total committed portfolio</b>		<b>2,728</b>

\*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision.

\*\*Including B-Loans, Agented Parallel Loans & MCPP Loans.

### DEVELOPMENT REACH

Telecommunications & Information Technology	Portfolio	
	CY13	CY14
Employment	101,665	83,285
Female employment	32,523	24,891
Phone connections (millions of customers) <sup>1,2</sup>	181	237
Payments to government (\$ millions)	538	1,105

1. Including all reach in IFC.

2. One client in South Asia contributed 135.8 million of phone connection customers in CY14.

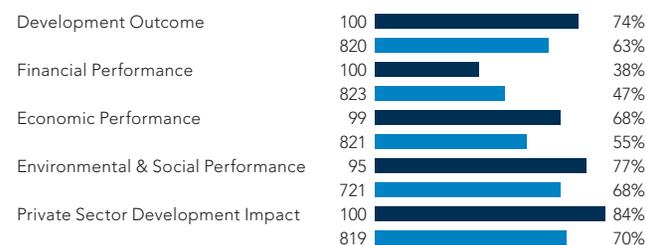
RESULTS BY INDUSTRY

FUNDS

Private equity and venture capital can play a critical role in development, helping to build the dynamic, job-creating companies that drive prosperity, provide essential goods and services, and strengthen the middle class.

We work with private equity funds in emerging markets because they can have a significant impact on company growth and job creation. Our work with them brings capital to promising companies and mobilizes money for renewable energy, infrastructure, and other projects in some of the world's poorest countries. In FY15, we made \$538 million in long-term investments in this sector, including funds mobilized from other investors.

FY15 FUNDS DEVELOPMENT RESULTS



Funds ■ IFC ■  
Numbers at the left end of each bar are the total number of companies rated.

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

Funds	FY15
\$ millions, for the year ending June 30	
Long-term investment commitments	507
Loans	49
Equity	458
Guarantees and risk management	–
Core mobilization*	31
<b>Total commitments</b>	<b>538</b>
Committed portfolio for IFC's account	4,163
Committed portfolio for loan syndications**	–
<b>Total committed portfolio</b>	<b>4,163</b>

\*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision.  
\*\*No committed portfolio for loan syndications under Funds.

DEVELOPMENT REACH

Funds	Portfolio	
	CY13	CY14
Employment	677,926	740,091
Female employment	217,561	150,354
New employment <sup>1</sup>	308,968	324,959
Payments to government (\$ millions)	2,545	2,543
Number of SMEs reached <sup>1</sup>	824	764
Number of investee companies with frontier exposure/IDA <sup>1</sup>	686	669
Number of positive growth investee companies in sales <sup>1</sup>	587	642

1. Including all reach in IFC.