

RESULTS BY REGION

EAST ASIA AND THE PACIFIC

Economic growth in East Asia and the Pacific has lifted millions out of poverty over the past decade. Yet more than 80 million still struggle on less than \$2 a day—and slowing growth in the region is making it harder for them to escape poverty.

Supporting inclusive growth is one of IFC's priorities in the region—where our commitments totaled \$5.2 billion in FY16, including \$2.9 billion mobilized from other investors. Our clients provided employment for more than 500,000 people, provided health care for nearly 570,000 patients, and generated power for 13 million people in the region.

DEVELOPMENT RESULTS FOR INVESTMENTS BY REGION, FY16

	TOTAL RATED	DOTS SCORE
Development Outcome	111	62%
	834	58%
Financial Performance	111	44%
	842	43%
Economic Performance	111	54%
	841	51%
Environmental & Social Performance	95	71%
	757	67%
Private Sector Development Impact	111	70%
	837	70%

■ East Asia and the Pacific ■ IFC

PROJECT FINANCING AND PORTFOLIO, BY REGION

EAST ASIA AND THE PACIFIC		FY16 ¹
\$ MILLIONS, FOR THE YEAR ENDING JUNE 30		
Long-term investment commitments		2,307
Loans		1,735
Equity		387
Guarantees and risk management		184
Core mobilization*		2,913
Total commitments		5,219
Committed portfolio for IFC's account		8,003
Committed portfolio for loan syndications**		3,472
Total committed portfolio		11,475

*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

**Including B-Loans, Structured A-Loan Participation Sales (SALPS), Agented Parallel Loans, MCPP Loans, and Unfunded Risk Participation (URP).

1. Amounts include regional shares of investments that are officially classified as global projects.

IFC'S LARGEST COUNTRY EXPOSURES¹

JUNE 30, 2016 BY REGION (BASED ON IFC'S ACCOUNT)

EAST ASIA AND THE PACIFIC		COMMITTED PORTFOLIO (\$ MILLIONS)	
RANK WITHIN REGION	COUNTRY	FY16	FY15
1	China	2,863	3,608
2	Indonesia	1,205	1,437
3	Philippines	664	605

1. Excludes individual country shares of regional and global projects.

DEVELOPMENT REACH

EAST ASIA AND THE PACIFIC	Portfolio	
	CY14	CY15
MSME Loans (# of loans) ^{1,2}	7,612,140	13,862,745
MSME Loans (amount in \$ millions) ^{1,2}	65,955	184,842
Power Generation (millions of people)	24.4	13.0
Water Distribution (millions of people)	11.1	10.3
Gas Distribution (millions of people) ³	31.8	49.3
Phone Connections (millions of customers)	3.9	2.6
Farmers Reached	321,691	389,132
Patients Served	850,317	569,347
Students Reached	4,700	3,047
Employment	583,561	519,274
Domestic Purchase of Goods and Services (\$ millions)	12,861	11,335
Payments to Government (\$ millions)	3,089	1,719

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC clients as of end CY14 and CY15, for MSME-oriented financial institutions/projects.

2. Reported CY15 Microfinance and SME data include a large contribution from a new client, Postal Savings Bank of China, a top contributor in CY15.

3. One client in East Asia and the Pacific contributed 49.3 million of Gas Distribution people reached in CY15.

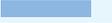
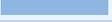
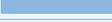
RESULTS BY REGION

EUROPE AND CENTRAL ASIA

IFC invested \$2.6 billion in Europe and Central Asia in FY16, including more than \$500 million mobilized from other investors. We supported sustainable growth in the region by helping the private sector improve competitiveness and create more and better jobs. We also helped expand access to finance, services, and infrastructure—and contributed to increase the region's resilience to climate change.

Our clients supported more than 405,000 jobs and provided assistance to more than 460,000 farmers. They also provided health care to nearly 2.8 million people, educated more than 26,000 students, and distributed power to more than 6 million people.

DEVELOPMENT RESULTS FOR INVESTMENTS BY REGION, FY16

	TOTAL RATED		DOTS SCORE
Development Outcome	163		51%
	834		58%
Financial Performance	163		38%
	842		43%
Economic Performance	163		42%
	841		51%
Environmental & Social Performance	151		67%
	757		67%
Private Sector Development Impact	161		63%
	837		70%



PROJECT FINANCING AND PORTFOLIO, BY REGION

EUROPE AND CENTRAL ASIA

\$ MILLIONS, FOR THE YEAR ENDING JUNE 30	FY16 ¹
Long-term investment commitments	2,131
Loans	1,309
Equity	801
Guarantees and risk management	21
Core mobilization*	517
Total commitments	2,648
Committed portfolio for IFC's account	9,261
Committed portfolio for loan syndications**	3,757
Total committed portfolio	13,018

*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

**Including B-Loans, Agented Parallel Loans, and MCPP Loans.

1. Amounts include regional shares of investments that are officially classified as global projects.

IFC'S LARGEST COUNTRY EXPOSURES¹

JUNE 30, 2016 BY REGION (BASED ON IFC'S ACCOUNT)

EUROPE AND CENTRAL ASIA		COMMITTED PORTFOLIO (\$ MILLIONS)	
RANK WITHIN REGION	COUNTRY	FY16	FY15
1	Turkey	3,816	3,174
2	Russian Federation	982	1,188
3	Ukraine	740	823

1. Excludes individual country shares of regional and global projects.

DEVELOPMENT REACH

EUROPE AND CENTRAL ASIA	Portfolio	
	CY14	CY15
MSME Loans (# of loans) ¹	5,719,503	5,549,321
MSME Loans (amount in \$ millions) ¹	81,303	63,351
Power Generation (millions of people)	2.95	2.6
Water Distribution (millions of people)	0.2	0.2
Gas Distribution (millions of people)	0.4	0.5
Power Distribution (millions of people)	6.2	6.3
Phone Connections (millions of customers)	4.0	7.3
Farmers Reached	468,639	466,944
Patients Served	2,497,428	2,788,000
Students Reached	21,881	26,443
Employment	455,647	405,242
Domestic Purchase of Goods and Services (\$ millions)	9,944	9,401
Payments to Government (\$ millions)	2,480	1,857

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC clients as of end CY14 and CY15, for MSME-oriented financial institutions/projects.

RESULTS BY REGION

LATIN AMERICA AND THE CARIBBEAN

IFC works to help countries in Latin America and the Caribbean achieve inclusive growth, deepen regional economic integration, and address the challenges of climate change and natural-resource management.

In FY16, our long-term investments in the region totaled more than \$5.1 billion, including about \$2.4 billion mobilized from other investors. Our clients supplied water to 3 million customers and provided education to more than 2.2 million students. They also helped treat more than 4.4 million patients and delivered phone connections to 5.5 million customers.

DEVELOPMENT RESULTS FOR INVESTMENTS BY REGION, FY16

	TOTAL RATED	DOTS SCORE
Development Outcome	166	63%
	834	58%
Financial Performance	172	49%
	842	43%
Economic Performance	170	55%
	841	51%
Environmental & Social Performance	150	66%
	757	67%
Private Sector Development Impact	171	75%
	837	70%

Legend: ■ Latin America and the Caribbean ■ IFC

PROJECT FINANCING AND PORTFOLIO, BY REGION

LATIN AMERICA AND THE CARIBBEAN		FY16 ¹
\$ MILLIONS, FOR THE YEAR ENDING JUNE 30		
Long-term investment commitments		2,688
Loans		2,105
Equity		425
Guarantees and risk management		158
Core mobilization*		2,445
Total commitments		5,133
Committed portfolio for IFC's account		11,829
Committed portfolio for loan syndications**		5,061
Total committed portfolio		16,890

*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

**Including B-Loans, Agented Parallel Loans, Unfunded Risk participations (URPs), and MCPP Loans.

1. Amounts include regional shares of investments that are officially classified as global projects.

IFC'S LARGEST COUNTRY EXPOSURES¹

JUNE 30, 2016 BY REGION (BASED ON IFC'S ACCOUNT)

LATIN AMERICA AND THE CARIBBEAN		COMMITTED PORTFOLIO (\$ MILLIONS)	
RANK WITHIN REGION	COUNTRY	FY16	FY15
1	Brazil	2,741	2,519
2	Mexico	1,295	1,383
3	Colombia	1,004	1,026

1. Excludes individual country shares of regional and global projects.

DEVELOPMENT REACH

LATIN AMERICA AND THE CARIBBEAN	Portfolio	
	CY14	CY15
MSME Loans (# of loans) ¹	9,981,022	14,281,360
MSME Loans (amount in \$ millions) ¹	58,676	86,737
Power Generation (millions of people)	7.2	7.7
Gas Distribution (millions of people)	0.0	0.0
Water Distribution (millions of people) ²	3.8	3.0
Power Distribution (millions of people) ³	12.5	17.7
Phone Connections (millions of customers)	2.6	5.5
Farmers Reached	431,588	654,452
Patients Served	5,257,734	4,440,488
Students Reached	1,619,808	2,240,637
Employment	588,765	504,649
Domestic Purchase of Goods and Services (\$ millions)	9,498	8,996
Payments to Government (\$ millions)	7,077	6,534

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC clients as of end CY14 and CY15, for MSME-oriented financial institutions/projects.

2. One client in Latin America and the Caribbean contributed 2.98 million of Water Distribution people reached in CY15.

3. CY14 total Power distribution revised due to the restatement of one client value in Latin America and the Caribbean.

RESULTS BY REGION

MIDDLE EAST AND NORTH AFRICA

In a time of significant upheaval in the region, IFC is working to promote the private sector development necessary to fuel sustainable growth and accelerate job creation. We do so by supporting investments in power and renewable energy, helping expand access to finance, and promoting entrepreneurship and job skills.

In FY16, our long-term investments totaled nearly \$1.3 billion, including \$331 million mobilized from other investors. Our clients provided jobs for nearly 116,000 people, health care for more than 3.4 million, and education for nearly 12,000.

DEVELOPMENT RESULTS FOR INVESTMENTS BY REGION, FY16

	TOTAL RATED	DOTS SCORE
Development Outcome	88	57%
	834	58%
Financial Performance	89	40%
	842	43%
Economic Performance	88	50%
	841	51%
Environmental & Social Performance	84	71%
	757	67%
Private Sector Development Impact	88	75%
	837	70%

■ Middle East and North Africa ■ IFC

PROJECT FINANCING AND PORTFOLIO, BY REGION

MIDDLE EAST AND NORTH AFRICA	FY16 ¹
\$ MILLIONS, FOR THE YEAR ENDING JUNE 30	
Long-term investment commitments	955
Loans	672
Equity	281
Guarantees and risk management	3
Core mobilization*	331
Total commitments	1,286
Committed portfolio for IFC's account	5,963
Committed portfolio for loan syndications**	1,306
Total committed portfolio	7,269

*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

**Including B-Loans, Agented Parallel Loans, and MCPP Loans.

1. Amounts include regional shares of investments that are officially classified as global projects.

IFC'S LARGEST COUNTRY EXPOSURES¹

JUNE 30, 2016 BY REGION (BASED ON IFC'S ACCOUNT)

RANK WITHIN REGION	COUNTRY	COMMITTED PORTFOLIO (\$ MILLIONS)	
		FY16	FY15
1	Pakistan	1,217	1,176
2	Egypt, Arab Republic of	1,154	979
3	Jordan	706	751

1. Excludes individual country shares of regional and global projects.

DEVELOPMENT REACH

MIDDLE EAST AND NORTH AFRICA	Portfolio	
	CY14	CY15
MSME Loans (# of loans) ¹	3,746,867	2,672,418
MSME Loans (amount in \$ millions) ¹	19,658	16,085
Power Generation (millions of people)	4.2	3.4
Water Distribution (millions of people)	0.0	0.0
Power Distribution (millions of people)	10.7	0.5
Phone Connections (millions of customers)	27.2	19.0
Farmers Reached	40,033	46,477
Patients Served	4,667,504	3,465,390
Students Reached	12,667	11,869
Employment	129,022	115,989
Domestic Purchase of Goods and Services (\$ millions)	2,635.5	2,236
Payments to Government (\$ millions)	1,759	1,290

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC clients as of end CY14 and CY15, for MSME-oriented financial institutions/projects.

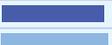
RESULTS BY REGION

SOUTH ASIA

More than a third of the world's poorest people live in South Asia—which makes inclusive economic growth critical for development. That's why IFC works to promote job creation, increase access to finance, modernize infrastructure and technology, and develop local capital markets in the region.

In FY16, our long-term investments in the region totaled nearly \$2 billion, including \$542 million mobilized from other investors. Our clients provided jobs for more than 465,000 people, education for nearly 60,000, and health care for more than 19 million. They also provided phone connections for more than 225 million customers, and generated power for 2.9 million people.

DEVELOPMENT RESULTS FOR INVESTMENTS BY REGION, FY16

	TOTAL RATED	DOTS SCORE
Development Outcome	118 	57%
Financial Performance	119 	46%
Economic Performance	121 	49%
Environmental & Social Performance	109 	58%
Private Sector Development Impact	88 	75%
	118 	67%

■ South Asia ■ IFC

PROJECT FINANCING AND PORTFOLIO, BY REGION

SOUTH ASIA	FY16 ¹
\$ MILLIONS, FOR THE YEAR ENDING JUNE 30	
Long-term investment commitments	1,428
Loans	1,209
Equity	205
Guarantees and risk management	14
Core mobilization*	542
Total commitments	1,971
Committed portfolio for IFC's account	6,557
Committed portfolio for loan syndications**	847
Total committed portfolio	7,405

*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

**Including B-Loans, A-Loan Participation Sale (ALP), Structured A-Loan Participation Sales (SALPS), Agented Parallel Loans, Unfunded Risk Participation (URP), and MCPP Loans.

1. Amounts include regional shares of investments that are officially classified as global projects.

IFC'S LARGEST COUNTRY EXPOSURES

JUNE 30, 2016 BY REGION (BASED ON IFC'S ACCOUNT)

SOUTH ASIA		COMMITTED PORTFOLIO (\$ MILLIONS)	
RANK WITHIN REGION	COUNTRY	FY16	FY15
1	India	4,996	4,809
2	Bangladesh	1,014	740
3	Sri Lanka	228	234

1. Excludes individual country shares of regional and global projects.

DEVELOPMENT REACH

SOUTH ASIA	Portfolio	
	CY14	CY15
MSME Loans (# of loans) ^{1,2}	18,441,160	19,642,746
MSME Loans (amount in \$ millions) ^{1,2}	34,866	43,477
Power Generation (millions of people)	2.8	2.9
Water Distribution (millions of people)	1.0	1.1
Gas Distribution (millions of people)	2.8	1.4
Power Distribution (millions of people)	0.3	0.1
Phone Connections (millions of customers)	196.8	225.4
Farmers Reached	494,438	354,106
Patients Served ³	15,853,466	19,126,734
Students Reached	22,459	59,330
Employment	391,202	467,643
Domestic Purchase of Goods and Services (\$ millions)	4,444	4,833
Payments to Government (\$ millions)	2,181	2,984

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC clients as of end CY14 and CY15, for MSME-oriented financial institutions/projects.

2. The MSME data as of March 2015 for eleven South Asia clients previously reported in CY14 and reported in IFC's FY15 Annual Report were included in CY15 data. This is a necessary alignment between Reach and DOTS data collection timeline rules.

3. One client in South Asia contributed 14.5 million of Patients Served in CY15.

RESULTS BY REGION

SUB-SAHARAN AFRICA

Countries in Sub-Saharan Africa face some of the highest poverty rates in the world. IFC helps address the challenge by working with the private sector to modernize infrastructure, strengthen local capital markets, and promote sustainable development. We place special emphasis on helping fragile and conflict-affected states.

In FY16, our commitments in Sub-Saharan Africa totaled nearly \$2.4 billion, including nearly \$1 billion mobilized from other investors. Our clients supported more than 255,000 jobs, distributed power to more than 25 million people, and expanded opportunities for more than 1.2 million farmers.

DEVELOPMENT RESULTS FOR INVESTMENTS BY REGION, FY16

	TOTAL RATED	DOTS SCORE
Development Outcome	169	59%
	834	58%
Financial Performance	169	42%
	842	43%
Economic Performance	169	55%
	841	51%
Environmental & Social Performance	155	67%
	757	67%
Private Sector Development Impact	169	69%
	837	70%

■ Sub-Saharan Africa ■ IFC

PROJECT FINANCING AND PORTFOLIO, BY REGION

SUB-SAHARAN AFRICA	
\$ MILLIONS, FOR THE YEAR ENDING JUNE 30	FY16 ¹
Long-term investment commitments	1,398
Loans	989
Equity	366
Guarantees and risk management	43
Core mobilization*	991
Total commitments	2,389
Committed portfolio for IFC's account	8,329
Committed portfolio for loan syndications**	2,107
Total committed portfolio	10,437

*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

**Including B-Loans, Agented Parallel Loans, and MCPP Loans.

1. Amounts include regional shares of investments that are officially classified as global projects.

IFC'S LARGEST COUNTRY EXPOSURES

JUNE 30, 2016 BY REGION (BASED ON IFC'S ACCOUNT)

SUB-SAHARAN AFRICA		COMMITTED PORTFOLIO (\$ MILLIONS)	
RANK WITHIN REGION	COUNTRY	FY16	FY15
1	Nigeria	1,550	1,621
2	Kenya	858	827
3	Ghana	822	609

1. Excludes individual country shares of regional and global projects.

DEVELOPMENT REACH

SUB-SAHARAN AFRICA	Portfolio	
	CY14	CY15
MSME Loans (# of loans) ¹	2,393,722	2,795,707
MSME Loans (amount in \$ millions) ¹	9,261	8,668
Power Generation (millions of people)	14.3	18.4
Water Distribution (millions of people) ²	6.1	6.1
Power Distribution (millions of people)	20.3	25.3
Phone Connections (millions of customers)	2.7	3.0
Farmers Reached	1,152,254	1,252,050
Patients Served	959,527	1,360,883
Students Reached	119,274	181,502
Employment	240,000	256,055
Domestic Purchase of Goods and Services (\$ millions)	7,381	4,974
Payments to Government (\$ millions)	2,566	2,044

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC clients as of end CY14 and CY15, for MSME-oriented financial institutions/projects.

2. One client in Sub-Saharan Africa contributed 5.6 million of Water Distribution people reached in CY15.