

RESULTS BY INDUSTRY

AGRIBUSINESS & FORESTRY

More than 900 million people across the world lack access to nutritious and affordable food, so strengthening food security is a priority for IFC.

To help clients finance inventories, seeds, fertilizers, chemicals, and fuel for farmers, IFC offers working-capital facilities. To facilitate trade and lower costs, we pursue investments in infrastructure such as warehouses and cold-storage facilities. To bring land into sustainable production, we work to improve productivity by transferring technologies and making the best use of resources.

In FY16, our new long-term commitments for our own account in agribusiness and forestry totaled \$1 billion.

DEVELOPMENT RESULTS FOR INVESTMENTS BY INDUSTRY, FY16

	TOTAL RATED	DOTS SCORE
Development Outcome	98	58%
Financial Performance	99	43%
Economic Performance	98	54%
Environmental & Social Performance	92	58%
Private Sector Development Impact	98	70%
	834	58%
	842	43%
	841	51%
	757	67%
	837	70%

■ Agribusiness and Forestry ■ IFC

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

AGRIBUSINESS & FORESTRY

\$ MILLIONS, FOR THE YEAR ENDING JUNE 30	FY16
Long-term investment commitments	1,062
Loans	803
Equity	189
Guarantees and risk management	69
Core mobilization*	474
Total commitments	1,536
Committed portfolio for IFC's account	3,411
Committed portfolio for loan syndications**	1,047
Total committed portfolio	4,457

*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision.

**Including B-Loans, Agented Parallel Loans, and MCPP Loans.

DEVELOPMENT REACH

AGRIBUSINESS & FORESTRY	Portfolio	
	CY14	CY15
Employment	474,990	425,437
Female Employment	134,922	125,647
Number of Farmers ¹	3,427,284	3,538,161
Domestic Purchase of Goods and Services (\$ millions)	17,153	15,222
Payments to Government (\$ millions)	1,070	1,023

1. Including all reach in IFC.

RESULTS BY INDUSTRY

CONSUMER & SOCIAL SERVICES

High-quality education and health care are critical for social and economic development. As the world's largest multilateral investor in private health care and education, IFC is helping strengthen private sector capacity to complement the public sector in creating more opportunities for children, youth, and working adults.

In health care, we support companies that focus on innovative ideas to make high-quality services more affordable. In education, we often support investments that provide affordable education, especially those that foster innovative ideas that make education more relevant to employment. We continue to help companies build inclusive business models to reduce gender disparities.

In FY16, our new long-term commitments for our own account in consumer and social services totaled more than \$1 billion.

DEVELOPMENT RESULTS FOR INVESTMENTS BY INDUSTRY, FY16



PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

CONSUMER & SOCIAL SERVICES

\$ MILLIONS, FOR THE YEAR ENDING JUNE 30	FY16
Long-term investment commitments	1,046
Loans	599
Equity	442
Guarantees and risk management	5
Core mobilization*	138
Total commitments	1,184
Committed portfolio for IFC's account	4,408
Committed portfolio for loan syndications**	405
Total committed portfolio	4,814

**Including B-Loans and MCPP Loans.

DEVELOPMENT REACH

CONSUMER & SOCIAL SERVICES	Portfolio	
	CY14	CY15
Employment	458,278	504,068
Female Employment	218,931	256,245
Number of Patients ^{1,2}	30,085,976	31,750,842
Number of Students ¹	3,456,255	4,612,933
Domestic Purchase of Goods and Services (\$ millions)	9,044	7,163
Payments to Government (\$ millions)	1,902	1,881

1. Including all reach in IFC.

2. CY14 total Patients Served revised due to the restatement of one client value in South Asia.

RESULTS BY INDUSTRY

FINANCIAL INSTITUTIONS

IFC helps strengthen financial institutions and financial systems in developing countries. We work with financial institutions to help them strengthen risk management and diversify product offerings including housing finance and sustainable energy. We also promote universal access to finance, strengthen capital markets, and establish credit bureaus and collateral registries.

Using investment money and advice, we work with financial intermediaries in emerging markets to increase access to finance to small and medium enterprises as well as women-owned businesses, especially in underserved regions such as fragile and conflict-affected states.

In FY16, our new long-term commitments for our own account in financial markets totaled about \$4.5 billion.

DEVELOPMENT RESULTS FOR INVESTMENTS BY INDUSTRY, FY16

	TOTAL RATED	DOTS SCORE
Development Outcome	241	62%
	834	58%
Financial Performance	243	53%
	842	43%
Economic Performance	242	56%
	841	51%
Environmental & Social Performance	98	70%
	757	67%
Private Sector Development Impact	241	72%
	837	70%

■ Financial Institutions ■ IFC

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

FINANCIAL MARKETS

\$ MILLIONS, FOR THE YEAR ENDING JUNE 30	FY16
Long-term investment commitments	4,474
Loans	3,605
Equity	568
Guarantees and risk management	301
Core mobilization*	1,651
Total commitments	6,125
Committed portfolio for IFC's account	19,138
Committed portfolio for loan syndications**	2,623
Total committed portfolio***	21,760

* Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision.

** Including B-Loans, Structured A-Loan Participation Sales (SALPS), Agented Parallel Loans, and MCPP Loans.

*** Includes short-term finance.

DEVELOPMENT REACH

FINANCIAL MARKETS	Portfolio	
	CY14	CY15
SME loans (\$ millions) ^{1,2,3}	234,384	343,665
SME loans (millions of loans) ^{1,2,3}	4.30	7.64
Microfinance loans (\$ millions) ^{1,2,3}	35,335	59,495
Microfinance loans (millions of loans) ^{1,2,3}	43.59	51.17
Housing finance loans (\$ millions) ⁴	21,872	24,772
Housing finance loans (millions of loans) ⁴	0.97	0.85
Trade finance transactions (\$ billions) ⁵	234	204
Trade finance transactions (millions of transactions) ⁵	1.5	1.8

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC clients as of end CY14 and CY15, for MSME-oriented financial institutions/projects. CY15 includes the data from 303 MSME clients, including 28 clients for which the data were extrapolated.

2. The MSME data as of March 2015 for eleven South Asia clients previously reported in CY14 and reported in IFC's FY15 Annual Report were included in CY15 data. This is a necessary alignment between Reach and DOTS data collection timeline rules.

3. Reported CY15 Microfinance and SME data include a large contribution from a new client, Postal Savings Bank of China, a top contributor in CY15.

4. Portfolio reach figures represent housing finance loans outstanding of IFC clients as of end of CY14 and CY15, for housing finance-oriented financial institutions. CY15 includes the data from 24 housing finance clients, including 4 clients for which the data were extrapolated.

5. The total number and dollar volume of trade transactions financed by the Global Trade Finance Program's network of emerging-market banks are based on actual data from 72% of the network's active banks in CY15. The figures are not directly comparable to last year's due to variance in the number of active banks who submitted survey responses. Numbers reflect transactions directly guaranteed by IFC as well as those executed by network banks that have been supported by the program.

GLOBAL TRADE FINANCE PROGRAM RESULTS¹

\$ MILLIONS	FY15	FY16
Total Trade Supported²	7,245	6,584
IDA Countries	4,470	3,792
FCS Countries	1,153	1,427
Sub-Saharan Africa	2,704	1,941
South-South ³	3,896	3,551

1. Figures in this table represent trade supported by IFC guarantees issued through the Global Trade Finance Program in support of the payment obligations of emerging-market banks.

2. Total Trade Supported is the total value of goods traded under IFC guarantee. For IDA, FCS, and Sub-Saharan Africa, it is measured as the value of goods where the region or classification in question was the origin and/or destination of shipment (i.e., on either end of the trade transaction).

3. South-South Total Trade Supported is measured as the total value of goods traded under IFC guarantee where the shipment's country of origin and country of destination are South Countries, defined as IFC member countries where IFC can undertake investment and advisory operations.

RESULTS BY INDUSTRY

INFRASTRUCTURE

Infrastructure is the foundation of development. It is the key to boost income levels and improve living standards. Developing countries already spend about \$1 trillion a year on infrastructure, but that is barely half of what is needed.

To fill the funding gap for infrastructure, private sector participation is vital. At IFC, we support private infrastructure projects—particularly larger, more complex projects with transformative potential. We also take a leading role in advising clients on public-private partnerships.

In FY16, our new long-term commitments for our own account in this sector totaled about \$1.8 billion.

DEVELOPMENT RESULTS FOR INVESTMENTS BY INDUSTRY, FY16

	TOTAL RATED	DOTS SCORE
Development Outcome	141	57%
	834	58%
Financial Performance	142	46%
	842	43%
Economic Performance	144	45%
	841	51%
Environmental & Social Performance	134	58%
	757	67%
Private Sector Development Impact	142	68%
	837	70%

■ Infrastructure ■ IFC

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

INFRASTRUCTURE

\$ MILLIONS, FOR THE YEAR ENDING JUNE 30	FY16
Long-term investment commitments	1,813
Loans	1,243
Equity	525
Guarantees and risk management	45
Core mobilization*	1,930
Total commitments	3,743
Committed portfolio for IFC's account	10,525
Committed portfolio for loan syndications**	7,564
Total committed portfolio	18,089

*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision.

**Including B-Loans, Structured A-Loan Participation Sales (SALPS), Agented Parallel Loans, MCPP Loans, and Unfunded Risk Participations (URPS).

DEVELOPMENT REACH

INFRASTRUCTURE	Portfolio	
	CY14	CY15
Employment	279,742	183,104
Female Employment	38,776	31,714
Power Generation (millions of people) ¹	55.8	48.0
Power Distribution (millions of people) ^{1,2}	50.2	50.1
Water Distribution (millions of people) ¹	23.4	21.8
Airport Passengers (millions) ¹	17.0	15.4
Airline Passengers (millions) ^{1,3}	4.2	4.5
Containers Handled (M TEU Containers)	14.0	8.6
Payments to Government (\$ millions)	5,321	4,597

1. Including all reach in IFC.

2. CY14 total Power distribution revised due to the restatement of one client value in Latin America and the Caribbean.

3. One client in Sub-Saharan Africa contributed 4.18 million of Airline Passengers in CY15.

RESULTS BY INDUSTRY

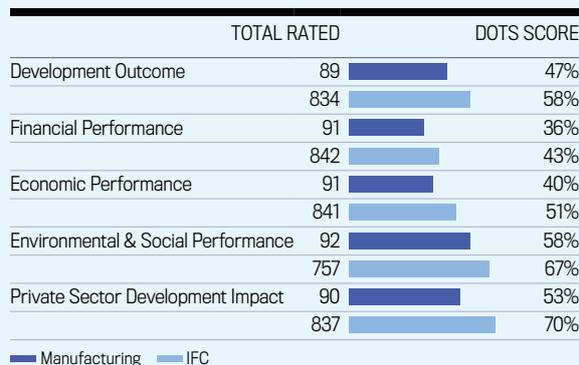
MANUFACTURING

The manufacturing sector is an important engine of growth for countries—it creates opportunity across industry value chains by increasing demand for raw materials, energy, construction, technology, and services from a broad array of supplying industries in the economy.

IFC invests across a diverse range of sectors, including chemicals, construction materials, energy-efficient machinery, and equipment for solar and wind power. We invest in companies that are developing new products and markets and are restructuring and modernizing to become internationally competitive.

In FY16, our new long-term commitments for our own account in the sector totaled \$824 million.

DEVELOPMENT RESULTS FOR INVESTMENTS BY INDUSTRY, FY16



PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

MANUFACTURING

\$ MILLIONS, FOR THE YEAR ENDING JUNE 30	FY16
Long-term investment commitments	824
Loans	756
Equity	63
Guarantees and risk management	5
Core mobilization*	475
Total commitments	1,299
Committed portfolio for IFC's account	5,398
Committed portfolio for loan syndications**	2,793
Total committed portfolio	8,191

*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision.

**Including B-Loans, A-Loan Participation Sale (ALP), Agented Parallel Loans, Unfunded Risk Participations (URPs), and MCPP Loans.

DEVELOPMENT REACH

MANUFACTURING	Portfolio	
	CY14	CY15
Employment	336,228	326,474
Female Employment	68,608	116,909
Domestic Purchase of Goods and Services (\$ millions)	15,346	14,326
Payments to Government (\$ millions)	3,392	3,037

RESULTS BY INDUSTRY

OIL, GAS & MINING

In many of the world's poorest countries, the oil, gas, and mining sector is a key source of jobs, energy, government revenue, and other benefits for local economies.

IFC's work in the sector is focused on helping developing countries realize sustainable economic benefits from their natural resources. We also help governments put in place regulatory frameworks and strengthen their capacity to manage these industries across the value chain—from resource extraction to revenue management and spending.

In FY16, our new long-term commitments for our own account in the sector totaled \$824 million.

DEVELOPMENT RESULTS FOR INVESTMENTS BY INDUSTRY, FY16

	TOTAL RATED	DOTS SCORE
Development Outcome	23	43%
	834	58%
Financial Performance	23	22%
	842	43%
Economic Performance	23	39%
	841	51%
Environmental & Social Performance	19	53%
	757	67%
Private Sector Development Impact	23	52%
	837	70%

■ Oil, Gas and Mining ■ IFC

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

OIL, GAS & MINING

\$ MILLIONS, FOR THE YEAR ENDING JUNE 30	FY16
Long-term investment commitments	824
Loans	684
Equity	139
Guarantees and risk management	-
Core mobilization*	2,046
Total commitments	2,870
Committed portfolio for IFC's account	2,780
Committed portfolio for loan syndications**	1,323
Total committed portfolio	4,104

*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision.

**Including B-Loans, Unfunded Risk Participations (URPs), and MCPP Loans.

DEVELOPMENT REACH

OIL, GAS & MINING	Portfolio	
	CY14	CY15
Employment	102,991	60,011
Female Employment	17,280	10,650
Gas Distribution (millions of people) ¹	35.0	51.2
Community Development Outlay (\$ millions)	62	41
Domestic Purchase of Goods and Services (\$ millions)	10,296	9,617
Payments to Government (\$ millions)	3,973	2,503

1. Including all reach in IFC.

RESULTS BY INDUSTRY

TELECOMMUNICATIONS, MEDIA & TECHNOLOGY

People in developing countries need modern information and communication. Without advances in technology, bank accounts or loans would be beyond the reach of people in underserved areas—hurting their ability to participate in the global economy.

IFC's focus is to help catalyze the adoption of new information and communication technologies in developing countries. We channel investments toward private companies that build modern communications infrastructure and information-technology businesses, and develop climate-friendly technologies.

In FY16, our new commitments for our own account in this sector totaled \$541 million.

DEVELOPMENT RESULTS FOR INVESTMENTS BY INDUSTRY, FY16

	TOTAL RATED	DOTS SCORE
Development Outcome	33	42%
	834	58%
Financial Performance	34	24%
	842	43%
Economic Performance	34	35%
	841	51%
Environmental & Social Performance	13	38%
	757	67%
Private Sector Development Impact	34	65%
	837	70%

■ Telecommunications, Media and Technology ■ IFC

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

TELECOMMUNICATIONS & INFORMATION TECHNOLOGY

\$ MILLIONS, FOR THE YEAR ENDING JUNE 30

	FY16
Long-term investment commitments	541
Loans	353
Equity	187
Guarantees and risk management	-
Core mobilization*	132
Total commitments	673
Committed portfolio for IFC's account	2,014
Committed portfolio for loan syndications**	796
Total committed portfolio	2,810

*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision.

**Including B-Loans, Agented Parallel Loans, and MCPP Loans.

DEVELOPMENT REACH

TELECOMMUNICATIONS & INFORMATION TECHNOLOGY	Portfolio	
	CY14	CY15
Employment	83,285	73,223
Female Employment	24,891	23,686
Phone Connections (millions of customers) ¹	237	263
Payments to Government (\$ millions)	1,105	1,587

1. Including all reach in IFC.

RESULTS BY INDUSTRY

FUNDS

Private equity and venture capital can play a critical role in development, helping to build the dynamic, job-creating companies that drive prosperity, provide essential goods and services, and strengthen the middle class.

We work with private equity funds in emerging markets because they can have a significant impact on company growth and job creation. Our work with them brings capital to promising companies and mobilizes money for renewable energy, infrastructure, and other projects in some of the world's poorest countries. In FY16, we made \$534 million in long-term investments in this sector, including funds mobilized from other investors.

DEVELOPMENT RESULTS FOR INVESTMENTS BY INDUSTRY, FY16

	TOTAL RATED	DOTS SCORE
Development Outcome	106	75%
	834	58%
Financial Performance	106	37%
	842	43%
Economic Performance	106	65%
	841	51%
Environmental & Social Performance	103	88%
	757	67%
Private Sector Development Impact	106	89%
	837	70%

■ Funds ■ IFC

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

FUNDS

\$ MILLIONS, FOR THE YEAR ENDING JUNE 30	FY16
Long-term investment commitments	534
Loans	54
Equity	481
Guarantees and risk management	-
Core mobilization*	101
Total commitments	635
Committed portfolio for IFC's account	4,319
Committed portfolio for loan syndications**	-
Total committed portfolio	4,319

*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision.

**No committed portfolio for loan syndications under Funds.

DEVELOPMENT REACH

FUNDS	Portfolio	
	CY14	CY15
Employment	740,091	765,622
Female Employment	150,354	153,290
New Employment ¹	324,959	315,166
Payments to Government (\$ millions)	2,543	2,000
Number of SMEs Reached ¹	764	818
Number of Investee Companies with Frontier Exposure/IDA ¹	669	767
Number of Positive Growth Investee Companies in Sales ¹	642	570

1. Including all reach in IFC.