IFC's WOMEN'S INSURANCE PROGRAM: CRITICAL SUCCESS FACTORS

Visible
commitment
from the
Board and
Senior
Management

Appointment of a strategic and influential Program

Manager to lead the project

Appointment of an **Operational Taskforce** to support the Program Manager

consistently
engaged
taskforce
during cocreation
workshops &
meetings

program
ownership &
accountability
among
taskforce by
setting KPIs

Avoid being in a hurry to go to market fast but engage with the segment early on

Allocation of
budget for project
implementation &
solutions launch
(marketing, events,
campaigns, etc.)

IT and MIS
team's strong
support to
provide timely
and accurate
impact data

Early
engagement
with the
Regulator

Resolution to continue the program beyond IFC's engagement

