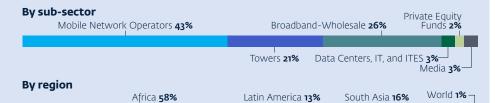
IFC's Impact in Digital Infrastructure

Inclusive, accessible, high-quality digital connectivity is the foundation of a flourishing economy and an informed society. It is essential for productive businesses across all economic sectors, transparent and accountable governments, and the provision of public services including education, healthcare, and finance. Digital infrastructure helps promote gender equality and, when built in an energy efficient and climate-resilient manner, can optimize resource use and improve countries' ability to adapt to climate change, enabling the development of sustainable cities and communities.

Telecommunications, media, and technology portfolio

\$2.2 billion committed TMT portfolio as of June 2023



East Asia **5%**Europe and Central Asia **7%**

Our approach

IFC's efforts in the Telecommunications, Media and Technology (TMT) sector in emerging markets are aimed at building digital infrastructure, connecting the unconnected, and bridging the digital divide. Our investment focus targets the entire digital ecosystem, including shared infrastructure models such as open-access, carrier-neutral broadband networks, independent tower companies and data centers—as well as mobile network operators, even in the most challenging markets. IFC has built expertise in the media sector—focusing on audiovisual content and creative digital technologies—as well as in infratech—exploring opportunities in next generation networks involving IoT, Al-enabled business models, satellites, and low-carbon energy-efficient solutions for the telecom sector.

The IFC difference

- Over the past decade, IFC has committed and mobilized more than \$9 billion for TMT projects in emerging markets.
- IFC's investments help companies improve corporate governance and align environmental and social practices with IFC's performance standards, enabling them to achieve sustainable, climate-friendly, long-term growth.
- We offer a **broad range of financing products**, including senior and subordinated debt, mezzanine, equity, and mobilization of capital from other investors, as well as sustainability-linked financing.
- Our team includes specialists with substantial industry experience and structuring expertise.
- Together with the World Bank, IFC brings additional value by supporting enabling regulation, enhancing the private sector's role, promoting competition, and strengthening the bankability of new business models.



About IFC

- Largest multilateral source of debt and equity financing to private sector digital infrastructure in emerging markets
- AAA-rated by S&P and Moody's
- Loans, equity, quasi-equity, local currency and risk management products, capital market access, and mobilization
- Advisory services to help develop priority projects, structure and tender PPPs, and improve financial management
- World-class social, environmental, and corporate governance standards and risk mitigation





Selected IFC TMT projects

Africa Region



Axian Bond

\$430 million

Bond anchor investor/ mobilization Philippines



CREI Phils

\$70 millionDebt/mobilization

Latin America/Asia



Digital Bridge

\$100 million Equity Iraq



Zain Iraq

\$269 millionDebt/mobilization

Comoros



Cyfrowy Polsat

\$310 million

Bond anchor investor/ mobilization

Argentina



Safaricom Ethiopia

\$1.3 billion
Equity/debt/guarantee

Pan-Africa



Airtel Africa

\$194 millionMulti-country debt facility

Bangladesh



Robi Axiata

\$194 millionDebt/mobilization

Pan-Africa



Eastcastle

\$84 million Equity/debt Pan-Africa



Helios Towers

\$325 million

Debt/mobilization/ equity/mezzanine

Pan-Africa



IHS Towers

\$312 million

Debt/equity/ mobilization Latin America



Odata

\$95 millionDebt/mobilization

Pan-Africa



C-Squared

\$21 millionEquity

Pan-Africa



WIOCC

\$150 million

Debt/equity/ mobilization Pan-Africa



Liquid Telecom

\$784 million

Bond anchor investor/ equity/debt

IFC telecommunications, media and technology contacts

German Cufre
Rebecca Konrad
Eduard Danielyan
Obinna Chidozie Isiadinso
Chijioke (Chi) Egejuru
Fatemah Javed
Erica Noda
Carlo Rossotto
Charlotte Kaheru
Ferdinand Van Ingen

Global Manager, TMT
Sector Lead, Towers
Sector Lead, MNO & Broadband (Acting)
Sector Lead, Data Centers & Cloud
Sector Lead, InfraTech (London)
Sector Lead, Media
New Business Lead (Paris)
TMT Upstream Lead (Paris)
Principal Industry Specialist
Senior Industry Specialist

+1 (202) 459 3778 +1 (202) 725 2597 +1 (202) 247 1480 +1 (202) 820 3062

+1 (202) 403 1092 +1 (202) 378 6771

+1 (202) 751 6325 +1 (202) 468 7152

+1 (202) 621 4924 +1 (202) 212 9736 gcufre@ifc.org rkonrad@ifc.org edanielyan@ifc.org oisiadinso@ifc.org cegejuru@ifc.org fjaved@ifc.org enoda@ifc.org crossotto@ifc.org ckaheru@ifc.org fvaningen@ifc.org

