

Regional Results

EAST ASIA & THE PACIFIC

East Asia and the Pacific has made significant progress against poverty over the past few decades. Yet millions still struggle on less than \$2 a day.

IFC supports inclusive and green growth in the region while deepening capital-market development and promoting cross-border investment. In FY18, our long-term commitments in the region totaled \$3.4 billion, including \$1.4 billion mobilized from other investors. Our clients provided employment for more than 554,000 people, provided health care for over 143,000 patients, and generated power for 4.2 million people in the region.

FY18 Development Results

	Total Rated		DOTS Score
Development Outcome	97	<div><div></div></div>	63%
	776	<div><div></div></div>	59%
Financial Performance	97	<div><div></div></div>	43%
	775	<div><div></div></div>	41%
Economic Performance	97	<div><div></div></div>	62%
	777	<div><div></div></div>	52%
Environmental & Social Performance	93	<div><div></div></div>	78%
	695	<div><div></div></div>	70%
Private Sector Development Impact	97	<div><div></div></div>	75%
	772	<div><div></div></div>	70%

■ East Asia & the Pacific ■ IFC

Project Financing and Portfolio, by Region

EAST ASIA & THE PACIFIC	
\$ millions, for the year ending June 30	FY18¹
Long-term investment commitments	1,940
Loans	1,617
Equity	272
Guarantees and risk management	50
Core mobilization ²	1,442
Total commitments	3,381
Committed portfolio for IFC's account	9,045
Committed portfolio for loan syndications ³	3,288
Total committed portfolio	12,334

1. Amounts include regional shares of investments that are officially classified as global projects.

2. Includes Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnership (PPP) Mobilization, as applicable for this region.

3. Includes B-Loans, Agented Parallel Loans, MCPP Loans, Unfunded Risk Participations (URPs), and A-Loan Participations (ALPs).

IFC's Largest Country Exposures¹

Based on IFC's Account, as of June 30

EAST ASIA & THE PACIFIC		COMMITTED PORTFOLIO (\$ millions)	
Rank within Region	Country	FY17	FY18
1	China	3,211	3,378
2	Indonesia	1,280	1,043
3	Vietnam	744	812

1. Excludes individual country shares of regional and global projects.

Development Reach

EAST ASIA & THE PACIFIC		PORTFOLIO	
		CY16	CY17
MSME loans (# of loans) ¹	15,000,120	16,256,278	
MSME loans (amount in \$ millions) ¹	204,835	209,695	
Power generation (millions of people)	8.9	4.2	
Water distribution (millions of people) ²	9.1	9.6	
Gas distribution (millions of people) ³	57.9	1.6	
Phone connections (millions of people)	9.3	9.1	
Farmers reached	532,348	712,237	
Patients served	363,481	143,707	
Students reached	40,554	48,589	
Employment	682,267	554,214	
Domestic purchase of goods and services (\$ millions)	6,978	5,690	
Payments to governments (\$ millions)	2,659	1,758	

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.

2. One client in East Asia and the Pacific contributed 6.7 million people reached through water distribution in CY17.

3. One client in East Asia and the Pacific contributed 1.62 million people reached through gas distribution in CY17.

Regional Results

EUROPE & CENTRAL ASIA

IFC investments in FY18 totaled \$2.9 billion in this region, including \$687 million mobilized from other investors. We worked with the private sector to improve competitiveness and create more jobs. Across the region, we helped expand access to finance, services, and infrastructure. We worked to increase the region's resilience to climate change.

IFC's clients in the region supported more than 389,000 jobs and provided assistance to more than 40,000 farmers. They also provided health care to more than 4.6 million people, generated power for more than 3.1 million people, and educated more than 16,000 students.

FY18 Development Results

	Total Rated		DOTS Score
Development Outcome	140	<div><div></div></div>	61%
	776	<div><div></div></div>	59%
Financial Performance	140	<div><div></div></div>	46%
	775	<div><div></div></div>	41%
Economic Performance	140	<div><div></div></div>	54%
	777	<div><div></div></div>	52%
Environmental & Social Performance	130	<div><div></div></div>	65%
	695	<div><div></div></div>	70%
Private Sector Development Impact	140	<div><div></div></div>	64%
	772	<div><div></div></div>	70%

■ Europe & Central Asia ■ IFC

Project Financing and Portfolio, by Region

EUROPE & CENTRAL ASIA	
\$ millions, for the year ending June 30	FY18¹
Long-term investment commitments	2,256
Loans	2,150
Equity	59
Guarantees and risk management	47
Core mobilization ²	687
Total commitments	2,943
Committed portfolio for IFC's account	10,345
Committed portfolio for loan syndications ³	2,945
Total committed portfolio	13,290

1. Amounts include regional shares of investments that are officially classified as global projects.

2. Includes Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnership (PPP) Mobilization, as applicable for this region.

3. Includes B-Loans, Agented Parallel Loans, MCPP Loans, Unfunded Risk Participations (URPs), Credit Insurance Policies (CIPs), and A-Loan Participations (ALPs).

IFC's Largest Country Exposures¹

Based on IFC's Account, as of June 30

EUROPE & CENTRAL ASIA		COMMITTED PORTFOLIO (\$ millions)	
Rank within Region	Country	FY17	FY18
1	Turkey	4,405	4,957
2	Romania	480	670
3	Greece	395	556

1. Excludes individual country shares of regional and global projects.

Development Reach

EUROPE & CENTRAL ASIA		PORTFOLIO	
		CY16	CY17
MSME loans (# of loans) ¹	4,209,046	3,526,073	
MSME loans (amount in \$ millions) ¹	56,813	58,507	
Power generation (millions of people)	3.78	3.1	
Water distribution (millions of people)	0.1	0.1	
Gas distribution (millions of people)	0.5	0.3	
Power distribution (millions of people)	3.0	0.9	
Phone connections (millions of people)	7.4	5.4	
Farmers reached	447,736	40,622	
Patients served	3,274,084	4,674,670	
Students reached	27,742	16,834	
Employment ²	346,641	389,280	
Domestic purchase of goods and services (\$ millions)	6,001	10,020	
Payments to governments (\$ millions) ²	1,942	2,920	

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.











2. CY16 employment and payments to governments revised due to the restatement of one client in Europe and Central Asia.

Regional Results

LATIN AMERICA & THE CARIBBEAN

Income inequality in Latin America and the Caribbean remains high, despite significant progress the region has made in reducing poverty over the past few years. IFC works to foster inclusive growth, boost innovation, and strengthen regional integration. In FY18, our long-term investments in the region totaled more than \$5 billion, including \$2.5 billion mobilized from other investors. Our clients supported more than 389,000 jobs, treated 5.3 million patients, and provided education to more than 2.1 million students. They also generated power for 9.5 million people.

FY18 Development Results

	Total Rated	DOTS Score
Development Outcome	173 	54%
	776 	59%
Financial Performance	174 	39%
	775 	41%
Economic Performance	174 	48%
	777 	52%
Environmental & Social Performance	157 	70%
	695 	70%
Private Sector Development Impact	173 	73%
	772 	70%

 Latin America & the Caribbean  IFC

Project Financing and Portfolio, by Region

LATIN AMERICA & THE CARIBBEAN	
\$ millions, for the year ending June 30	FY18 ¹
Long-term investment commitments	2,509
Loans	2,162
Equity	284
Guarantees and risk management	63
Core mobilization ²	2,525
Total commitments	5,034
Committed portfolio for IFC's account	12,313
Committed portfolio for loan syndications ³	4,984
Total committed portfolio	17,297

1. Amounts include regional shares of investments that are officially classified as global projects.
2. Includes Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnership (PPP) Mobilization, as applicable for this region.
3. Includes B-Loans, Agented Parallel Loans, MCPP Loans, Unfunded Risk Participations (URPs), Credit Insurance Policies (CIPs), and A-Loan Participations (ALPs).

IFC's Largest Country Exposures¹

Based on IFC's Account, as of June 30

LATIN AMERICA & THE CARIBBEAN		COMMITTED PORTFOLIO (\$ millions)	
Rank within Region	Country	FY17	FY18
1	Brazil	2,689	2,877
2	Argentina	1,085	1,411
3	Colombia	1,111	1,343

1. Excludes individual country shares of regional and global projects.

Development Reach

LATIN AMERICA & THE CARIBBEAN	PORTFOLIO CY16	PORTFOLIO CY17
MSME loans (# of loans) ¹	12,965,791	13,633,451
MSME loans (amount in \$ millions) ¹	94,763	103,030
Power generation (millions of people) ²	8.6	9.5
Water distribution (millions of people) ³	3.5	4.9
Power distribution (millions of people) ⁴	11.0	2.6
Phone connections (millions of people) ⁵	28.7	25.9
Farmers reached	442,729	140,244
Patients served	4,920,615	5,356,401
Students reached	2,033,005	2,126,629
Employment	404,556	389,020
Domestic purchase of goods and services (\$ millions)	12,613	10,810
Payments to governments (\$ millions) ⁶	5,200	5,714

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.
2. CY16 total power generation revised due to the restatement of one client value in Latin America and the Caribbean.
3. One client in Latin America and the Caribbean contributed 4.93 million people reached through water distribution in CY17.
4. One client in Latin America and the Caribbean contributed 2.57 million people reached through power distribution in CY17.
5. One client in Latin America and the Caribbean contributed 18.98 million people reached through phone connections in CY17.
6. CY16 payments to governments revised due to the restatement of one client value in Latin America and the Caribbean.


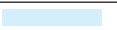








Regional Results

MIDDLE EAST & NORTH AFRICA

Across the Middle East and North Africa, economic growth rates have halved since 2011. Youth unemployment is high, and conflict has displaced vast numbers of people. That's why the region is a priority for IFC.

In FY18, we invested more than \$2 billion in the region, including \$1 billion mobilized from other investors. Our clients provided jobs for more than 119,000 people, health care for more than 2.9 million people, and phone connections for about 1 million customers.

FY18 Development Results

	Total Rated	DOTS Score
Development Outcome	64 	66%
	776 	59%
Financial Performance	64 	42%
	775 	41%
Economic Performance	64 	53%
	777 	52%
Environmental & Social Performance	60 	65%
	695 	70%
Private Sector Development Impact	64 	72%
	772 	70%

 Middle East & North Africa  IFC

Project Financing and Portfolio, by Region

MIDDLE EAST & NORTH AFRICA ¹ \$ millions, for the year ending June 30	FY18 ²
Long-term investment commitments	1,010
Loans	838
Equity	145
Guarantees and risk management	27
Core mobilization ³	1,022
Total commitments	2,032
Committed portfolio for IFC's account	4,905
Committed portfolio for loan syndications ⁴	1,261
Total committed portfolio	6,166

1. Afghanistan and Pakistan, which previously were included in this region, are now grouped under South Asia.

2. Amounts include regional shares of investments that are officially classified as global projects.

3. Includes Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnership (PPP) Mobilization, as applicable for this region.

4. Includes B-Loans, Agented Parallel Loans, and MCPP Loans.

IFC's Largest Country Exposures¹

Based on IFC's Account, as of June 30

MIDDLE EAST & NORTH AFRICA		COMMITTED PORTFOLIO (\$ millions)	
Rank within Region	Country	FY17	FY18
1	Egypt, Arab Republic of	1,045	1,406
2	Jordan	766	913
3	Lebanon	457	709

1. Excludes individual country shares of regional and global projects.

Development Reach

MIDDLE EAST & NORTH AFRICA ¹	PORTFOLIO CY16	CY17
MSME loans (# of loans) ²	3,011,608	1,192,041
MSME loans (amount in \$ millions) ²	19,300	5,911
Power generation (millions of people)	3.0	2.9
Power distribution (millions of people)	0.5	0.5
Phone connections (millions of people)	13.4	1.0
Farmers reached	12,013	12,000
Patients served	2,309,973	2,993,309
Students reached	11,754	9,330
Employment	103,739	119,435
Domestic purchase of goods and services (\$ millions)	1,311	1,601
Payments to governments (\$ millions)	1,183	870

1. Pakistan and Afghanistan are remapped from Middle East and North Africa to South Asia in CY17 portfolio data. CY16 data is adjusted to reflect this remapping.

2. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.

Regional Results

SOUTH ASIA

South Asia's GDP growth rate of 6.5 percent is driven mainly by India and Bangladesh. Private consumption is strong, and new infrastructure projects and reforms are driving investment. Yet, despite the region's recent economic progress, more than 250 million South Asians still live in extreme poverty.

In FY18, we provided \$3.4 billion in financing for businesses in South Asia, including \$1.3 billion mobilized from other investors. Our clients distributed gas to about 1.1 million customers, provided more than 590,000 jobs, and created opportunities for more than 1.6 million farmers.

FY18 Development Results

	Total Rated		DOTS Score
Development Outcome	123	<div><div></div></div>	59%
	776	<div><div></div></div>	59%
Financial Performance	122	<div><div></div></div>	42%
	775	<div><div></div></div>	41%
Economic Performance	123	<div><div></div></div>	54%
	777	<div><div></div></div>	52%
Environmental & Social Performance	107	<div><div></div></div>	68%
	695	<div><div></div></div>	70%
Private Sector Development Impact	122	<div><div></div></div>	73%
	772	<div><div></div></div>	70%

■ South Asia ■ IFC

Project Financing and Portfolio, by Region

SOUTH ASIA¹	
\$ millions, for the year ending June 30	FY18²
Long-term investment commitments	2,080
Loans	1,767
Equity	302
Guarantees and risk management	11
Core mobilization ³	1,327
Total commitments	3,406
Committed portfolio for IFC's account	9,898
Committed portfolio for loan syndications ⁴	678
Total committed portfolio	10,575

1. Includes Afghanistan and Pakistan, which previously were grouped under the Middle East and North Africa region.
2. Amounts include regional shares of investments that are officially classified as global projects.
3. Includes Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnership (PPP) Mobilization, as applicable for this region.
4. Includes B-Loans, Agented Parallel Loans, MCPP Loans, Unfunded Risk Participations (URPs), and A-Loan Participations (ALPs).

IFC's Largest Country Exposures¹

Based on IFC's Account, as of June 30

SOUTH ASIA		COMMITTED PORTFOLIO	
		(\$ millions)	
Rank within Region	Country	FY17	FY18
1	India	5,602	6,127
2	Bangladesh	1,188	1,520
3	Pakistan	1,294	1,196

1. Excludes individual country shares of regional and global projects.

Development Reach

SOUTH ASIA¹	PORTFOLIO	
	CY16	CY17
MSME loans (# of loans) ²	23,893,212	25,229,108
MSME loans (amount in \$ millions) ²	28,043	49,676
Power generation (millions of people) ³	22.3	26.6
Gas distribution (millions of people)	1.5	1.1
Power distribution (millions of people)	0.2	–
Phone connections (millions of people)	271.4	126.6
Farmers reached	655,487	1,660,007
Patients served ⁴	22,549,051	26,589,683
Students reached	68,609	262,468
Employment	512,108	591,490
Domestic purchase of goods and services (\$ millions)	4,185	5,151
Payments to governments (\$ millions)	2,438	2,732

1. Pakistan and Afghanistan are remapped from Middle East and North Africa to South Asia in CY17 portfolio data. CY16 data is adjusted to reflect this remapping.
2. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.
3. CY16 total power generation revised due to the restatement of one client value in South Asia.
4. CY16 total patients served revised due to the restatement of one client value in South Asia.

Regional Results

SUB-SAHARAN AFRICA

About 400 million people in sub-Saharan Africa live in extreme poverty. The region also has more conflict-affected countries than any other. IFC plays a comprehensive role here. We help businesses improve productivity and establish links to broader markets, expand financial and social inclusion, and boost prosperity in ways that help limit conflict.

In FY18, our long-term investments in sub-Saharan Africa totaled \$6.2 billion, including \$4.6 billion mobilized from other investors. Our clients supported more than 278,000 jobs, created opportunities for more than 1 million farmers, and treated more than 1.4 million patients.

FY18 Development Results

	Total Rated		DOTS Score
Development Outcome	158	<div><div></div></div>	55%
	776	<div><div></div></div>	59%
Financial Performance	157	<div><div></div></div>	35%
	775	<div><div></div></div>	41%
Economic Performance	158	<div><div></div></div>	46%
	777	<div><div></div></div>	52%
Environmental & Social Performance	134	<div><div></div></div>	71%
	695	<div><div></div></div>	70%
Private Sector Development Impact	155	<div><div></div></div>	65%
	772	<div><div></div></div>	70%

■ Sub-Saharan Africa ■ IFC

Project Financing and Portfolio, by Region

SUB-SAHARAN AFRICA	
\$ millions, for the year ending June 30	FY18 ¹
Long-term investment commitments	1,566
Loans	1,239
Equity	135
Guarantees and risk management	192
Core mobilization ²	4,637
Total commitments	6,203
Committed portfolio for IFC's account	8,824
Committed portfolio for loan syndications ³	3,055
Total committed portfolio	11,879

1. Amounts include regional shares of investments that are officially classified as global projects.

2. Includes Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnership (PPP) Mobilization, as applicable for this region.

3. Includes B-Loans, Agented Parallel Loans, MCPP Loans, Unfunded Risk Participations (URPs), and A-Loan Participations (ALPs).

IFC's Largest Country Exposures¹

Based on IFC's Account, as of June 30

SUB-SAHARAN AFRICA		COMMITTED PORTFOLIO (\$ millions)	
Rank within Region	Country	FY17	FY18
1	Nigeria	1,558	1,177
2	South Africa	944	1,024
3	Ghana	1,068	979

1. Excludes individual country shares of regional and global projects.

Development Reach

SUB-SAHARAN AFRICA	PORTFOLIO CY16 CY17	
MSME loans (# of loans) ¹	2,935,824	2,907,935
MSME loans (amount in \$ millions) ¹	8,019	11,786
Power generation (millions of people)	29.9	32.9
Water distribution (millions of people) ²	0.5	2.5
Power distribution (millions of people)	9.9	13.8
Phone connections (millions of people)	15.0	18.6
Farmers reached	811,339	1,038,819
Patients served	562,644	1,465,998
Students reached	96,246	67,142
Employment	250,038	278,245
Domestic purchase of goods and services (\$ millions)	4,951	4,511
Payments to governments (\$ millions)	1,223	1,492

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.

2. One client in sub-Saharan Africa contributed 5.2 million people reached through water distribution in CY17.